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# NEWSLETTER





Jad Jubaili Business Development Manager

## **ADDING NEW DIVISION TO OUR BUSINESS PORTFOLIO**

Jubaili Bros is a leading provider of Power Solutions in the Middle East, Africa, and Asia. Jubaili Bros Solar is a division of Jubaili Bros launched in early 2017, marking the completion of Jubaili Bros 40 years in Power Solutions. JB celebrated the success by adding this reliable and sustainable power source to its core business of Diesel Generator Sets.

Jubaili Bros Solar strategy will focus on solar distribution. We will build relationships with EPC's by supplying equipment, providing leads, financing, training, engineering and technical support. We will also focus on providing solar hybrid system solutions with generators and batteries.

Jubaili Bros Solar is proud to announce that we are a distributor of SMA, Huawei Inverters and K2 Systems mounting structure. We will be carrying inventories of these components in UAE, South Africa, Lebanon and Nigeria. We will also stock JA Solar and Trina Solar Panels for supply to our EPC customers.

Visit www.JubailiBros.com/Solar for more details.

# TRAINING WITH SMA, HUAWEI AND K2

Last month, Jubaili Bros did a 3-day technical seminar marathon at our facilities in Dubai. Every day was dedicated to an in depth understanding of the solar products we represent. The interactive seminar combined technical input, product introductions and practical hands on experience by our partners from K2 Systemsmounting structure, SMA and Huawei.

Our targeted audience included EPC's and consultants in the region. We thank everyone for attending in such a large number. Our aim is to educate the stakeholders to use the best practices when choosing a product, and calculate all the factors involved in making such selection.







We plan on organizing regular events and hope to have those interested join us!







### **WE ARE GROWING TO SERVE YOU BETTER**

Jubaili Bros is pleased to announce the opening of it's new showroom and warehouse in Sharjah, UAE.

The newly opened premises will ensure better customer experience in Sharjah and Northern Emirates through stock availability, fast delivery and after sales support.

We welcome you to visit our new facilities in Sharjah.







A comprehensive training was given by Bilal Nassab and Mohamad Jado from Jubaili Bros, Lebanon to Etisalat staff engineers as well as Huawei and Ericsson site engineers at Etisalat's HQ in Cairo - Tajammouh Al Khamis. Topics covered during the session included Perkins 400 and 1100 engine series, Leroy Somer TAL alternators, L-Series electronic governors, ATS, DSE 7320 modules, and generator sizing.

## JUBAILI BROS TRAINING ACADEMY

Jubaili Bros has recently launched the "Jubaili Bros Training Academy" which combines years of acquired theoretical and hands on knowledge, and a team of subject matter experts dedicated to providing top notch training in the power generation field.

Our trainers are certified by all our components manufacturers, and provide a unique experience to each student.

We have recently conducted technical training weeks at our branches in Johannesburg, South Africa and Dubai, United Arab Emirates.

We hope to see more of our partners and collaborators soon!





### **3 UNITS 1500 KVA GENERATORS SUPPLIED & INSTALLED IN LAGOS**

Committed to deliver the most reliable power solutions to residential customers across the Nigeria, Jubaili Bros recently supplied and installed 3 units of 1500KVA Marapco Generators powered by MTU Onsite Energy engines at one of the residential buildings in Kuramo, Victoria Island, Lagos.